



BOARD MEMBER FUND DEVELOPMENT AGREEMENT

1. I understand that the Board, as the chief volunteer leaders of the HNBF must role model giving behavior for other prospects and donors to follow.
2. I understand that all Board members are expected to commit to building and maintaining relationships with prospective and current donors.
3. I understand that all Board members are expected to participate actively in HNBF fundraising special events, programs, and activities.
4. I understand that all Board members are expected to make an annual “stretch” gift to the HNBF according to personal means and place the HNBF as one of their top charitable priorities for both time and resources. Board members may be given additional opportunities to invest in the mission of the HNBF as able, when need arises.
5. I understand that all Board members are expected to be ambassadors and promote the organization whenever possible and support the HNBF by implementing fundraising strategies through personal influence with others.
6. I understand that all Board members are expected to follow the fundraising model adopted by HNBF and to assist in securing contributions and participation from the community as appropriate (See HNBF Fundraising Philosophy attached).
7. I understand that all Board members are expected to be an advocate of the HNBF.
8. I understand that all Board members are expected to adhere to all fundraising and gift acceptance policies approved by the board (See Donor Bill of Rights attached).
9. I understand that all Board members are expected to recruit and recommend prospective board members, committee members and others who will help this organization advance its mission.
10. Have fun!

Signature

Date

Print name

Hispanic National Bar Foundation Fund Development Agreement

Hispanic National Bar Foundation Fundraising Philosophy

- We appreciate all donors and all gifts. Every gift is important to us regardless of magnitude. Only with the help of many caring friends, joining together, can we achieve our important goal.
- Everyone is a prospective donor to the HNBF. It is disempowering to not give someone the choice to contribute to the organization based on assumptions made on their ability to give.
- We believe in meeting the needs and philanthropic wishes of the donor and honoring their gift intentions to the organization. We take the time to understand the prospective donor's needs and how those needs can be satisfied by making a gift to the HNBF.
- We believe in financial transparency. If someone requests to review our financials, we will provide them with a digital copy of our most recent IRS Form 990.
- The values we stand for are reflected in our fundraising activities and approach.
- We believe involvement invites investment. Where there is willingness and a match we will connect individuals to volunteer opportunities within the organization.
- We strive for diversified funding sources to accomplish the mission of the HNBF. This demonstrates a broad base of support from our communities and prevents us from becoming overly reliant on one particular source of funding.
- We strive for 100% board giving and participation in fund development activities.

Donor's Bill of Rights

"Philanthropy is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life. To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights."

A donor has the right to:

1. Be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.
2. Be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.
3. Have access to the organization's most recent financial statements.
4. Be assured that their gifts will be used for the purposes for which they were given.
5. Receive appropriate acknowledgement and recognition.
6. Be assured that information about their donations is handled with respect and with confidentiality to the fullest extent provided by the law.
7. Expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.
8. Be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.
9. Have the opportunity for their names to be deleted from mailing lists that an organization intends to share.
10. Feel free to ask questions when making a donation and to receive prompt, truthful, and forthright answers.

Developed by the American Association of Fundraising Counsel, the Association for Healthcare Philanthropy, the Council for Advancement and Support of Education, and the Association of Fundraising Professionals (AFP).